Washington D.C.

 *Expanding Business Opportunities Available*

OFFICES:

Department of Employment Services

DC Works

 District Department of Transportation

1. **Department of Employment Services (DES) Available Programs:**
2. Work Opportunity Tax Credit
3. Eligible Training Provider List
4. **DC Works: Workforce Investment Council**
5. Eligible Training Provider List (ETPL)
6. Apprenticeship DC
7. **District Department of Transportation:**
8. On the Job Training Program
9. DBE Certification

Virginia

*Expanding Business Opportunities Available*

OFFICES:

1. Virginia Department of Labor & Industry
2. Department of Small Business and Supplier Diversity
3. Tax.Virginia.gov
4. With the VA-DLI as umbrella, the following are also applicable programs to us and/or our signatories:

**a) Worker Retraining Tax Credit**

Employers can receive tax credits for 30 percent of expenditures on worker retraining programs for qualified employees. The credit is capped at $2.5 million in a taxable year. Eligible programs include courses at Virginia community colleges certified by the Virginia Department of Business Assistance, or apprenticeship agreements certified by the Virginia Apprenticeship Council.

Contact:

Virginia Department of Business Assistance

1220 Bank Street, 3rd Floor South

Richmond, VA 23219

(804) 371-8200

http://www.vdba.virginia.gov

**b) Virginia Department of Minority Business Enterprise**

The program provides advice, technical support and access to capital for minority businesses, along with offering certification that can help win business from state agencies and other private-sector vendors.

Contact:

Virginia Department of Minority Business Enterprise

1111 E. Main St., Suite 300

Richmond, VA 23219

(804) 786-6585

http://www.dmbe.virginia.gov

**c) Virginia Small Business Financing Authority**

Run by the financial services division of the Department of Business Assistance, the authority helps businesses with public and private financing and is the statewide issuer of industrial development bonds.

Contact:

Virginia Department of Business Assistance

1220 Bank Street, 3rd Floor South

Richmond, VA 23219

http://www.dba.virginia.gov/vsbfa.shtml

**d) Virginia Enterprise Initiative**

A program that helps low-income, women, and minority entrepreneurs get business skills training and access to capital, including loans up to $35,000. The program operates at locations around the state.

Contact:

Virginia Department of Housing and Community Development

501 N. Second St.

Richmond, VA 23219

(804) 371-7040

<http://www.dhcd.virginia.gov>

II. **Department of Small Businesses** : VA Department of Small Business and Supplier Diversity has created the following types of certifications. Can be done electronically:

a. **SWaM-Small, women owned and minority owned**

**b. DBE-Disadvantaged Business Enterprise**

**c. ESO- Employment Services Organization**

**d. Service Disabled Veteran-owned businesses (SDV)**

Maryland

*Expanding Business Opportunities Available*

OFFICES:

1. Maryland Department of Labor Licensing & Regulation
2. **MD-DLLR programs:**
3. **MARYLAND BUSINESS WORKS: REIMBURSEMENT PROGRAM**
4. **MARYLAND REGISTERED APPRENTICESHIP-TAX CREDIT**

We should also include:

1. **MBE Certification: add this to out ppt under separate section**
2. Combine with Baltimore City.